



An Introduction to Key Technology

www.key.net

Corporate Profile

Key Technology, founded in 1948, is an international leader in the design and manufacture of process automation systems for the food processing, industrial and pharmaceutical markets.

Market conditions, including heightened concerns from consumers about food and pharmaceutical safety and quality, a world-wide shortage of cost-effective labor, and the demand for improved quality in products exported by developing countries, combine to drive Key Technology's growth.

The Company's products integrate advanced material-handling technologies with automated inspection systems that use lasers, visible and infrared light and extremely high-speed computer processing to identify and remove product defects and foreign materials from food, pharmaceuticals and other processed products. Customers on six continents in over 74 countries rely on Key equipment to significantly improve product quality and safety, reduce operating costs through labor reduction, and increase process control capabilities that optimize production efficiencies.

A publicly-held company, Key's stock trades on The NASDAQ Global Market under the symbol KTEC.

Market Segments

Focus Industries: Key's strategy is to focus our resources on four targeted industries that will provide the highest potential for our product solutions: potatoes, processed vegetables and fruit, fresh-cut vegetable and leafy products, and pharmaceuticals and nutraceuticals.

Additional Market Opportunities: nuts, snacks, meat, poultry, coffee, tobacco, cereals, pet food, plastics, paper, and other products

Core Strengths

- Directed strategic investment in research and development to continuously deliver new solutions to the market
- Dedication to strong customer relationships
- Systematic exploration of new technologies that support our business strategies

Products and Services

Optical Inspection Systems: Key's automated sorting equipment, including Veo™, Manta®, Tegra® and Optyx®, replaces manual inspection and less advanced optical sorters, bringing laser and color vision, intelligent selection, split-second defect removal, and reliable good-product recovery to food and pharmaceutical processing plants.

Vibratory Conveying Systems: Key's Iso-Flo® and Horizon™ vibratory conveying technologies provide unequalled performance for consistency, durability and handling of difficult product applications in more than 19,000 installations worldwide.

Process and Preparation Systems: Key's process and preparation systems, including blanchers, air cleaners, air coolers, graders, sizers, washers and dryers, help processors meet precise quality and appearance specifications for maximum shelf appeal of food products.

Aftermarket: Key's commitment to customers drives our aftermarket and support services which provide to our broad installed customer base upgrades, replacement parts, contract equipment service and protection plans, RemoteMD™ web-based monitoring, diagnostics and access, application testing, and online as well as in-plant training.

Integrated Solutions Group: Key's Integrated Solutions Group (ISG) offers custom

engineering of integrated processing lines, custom equipment design and procurement, alliances with third-party suppliers, complete turn-key solutions, project management, and equipment installation and commissioning.

Locations

Facilities: Key Technology is headquartered in Walla Walla, Washington, USA with manufacturing facilities there, and in Oregon and the Netherlands. Key maintains additional sales and service offices in Singapore, Australia and Mexico.

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Executives

David Camp – President and Chief Executive Officer

Jack Ehren – Executive Vice President and Chief Operating Officer / Chief Financial Officer

Louis Vintro – Senior Vice President, Business Development and Global Operations

Mike Nichols – Senior Director, Research and Development

Steve Pellegrino – Senior Director, North American Sales and Corporate Sales Operations